Our family has been building homes of uncompromising quality and craftsmanship since the 1920s.



President Carl Hansen, Heather Hansen, Austin Francis, and Dan Muzzio

## CARL M. HANSEN COMPANIES

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## What factors are most important when working with suppliers?

Our suppliers our very important to us. We look for family companies with deep roots, families that have similar success stories to our own. Exemplary service, years of experience, and a keen understanding of the product or industry perfectly complements our family's story of building homes of uncompromising quality and craftsmanship since the 1920s.

## Do you use any unique products?

Our experience shows that natural materials stand the test of time and are almost always the right choice for a new home. Using plywood, rather than inferior products, for exterior roof and wall sheathing, gives us an edge when it comes to longevity and durability. When you combine these traditional time-tested products with modern systems and systematic fastening, you get one spectacular product.

## What's the first step a homeowner should take before selecting a builder?

A homeowner should select a builder that is experienced in the genre of home they've selected. Certain elements need to line up, including the price of the home and the size and style of the home they're envisioning. Existing and past clients are a valuable resource in helping narrow down options. How was their personal experience? How do they like their home? The longevity and continuity of a builder's history is also a factor that can illuminate quality and business acumen.

We take great pride in ... a sincere commitment to establishing not just fine homes, but lasting customer relationships. For almost a century Carl M. Hansen Companies has been building homes in Edina. Our current generation didn't invent the details that make a Hansen Home special, but we take pride in building under five luxury homes a year, giving each project the care and attention it deserves.



PROUDLY FEATURING

